

# **W Capital II Finishes Up Above Target At \$700M**

**By Keenan Skelly and Daniel Hausmann, Private Equity Analyst**

3/13/2008 -- Secondary investor W Capital Partners has closed W Capital Partners II LP at \$700 million, outstripping its \$500 million target.

W Capital Partners acquires portfolios of direct private equity and venture capital investments in the secondary market.

The California Public Employees' Retirement System led the 50-plus limited partner base with a \$140 million commitment, according to Managing Director David Wachter. The names of the other LPs were undisclosed but ran the gamut of endowments, foundations, financial institutions, family offices, pensions and funds of funds. The minimum commitment was \$10 million.

Fund II has made seven acquisitions, roughly 20% of the new fund, but does not disclose the deals it makes, Wachter said. The firm takes non-controlling stakes and is not sector specific. It typically pays between \$5 million for a single company and up to \$100 million to \$200 million for a portfolio of companies. Wachter expects to make 25 to 35 deals for about 100 companies.

While the firm recently paid 10-times the original value for a portfolio, Wachter said, the firm also lands discount deals on portfolios. W Capital's strategy, however, calls for the firm to pay current fair value for acquisitions. The firm's first fund closed at \$250 million in 2004.

Probitas Partners Inc. acted as placement agent for both offerings.